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Energiegeladen durch stürmische Zeiten: Praxisbeispiele für Supply-Chain-Resilienz bei Siemens Energy

25. Juni 2025



SIEMENS COCCY



Nora Neumann
Head of Supply Chain
Resilience,
Siemens Energy

- Supply chain risk management
- Supply market intelligence







Head of Supply Chain Resilience

Team lead Supplier Portfolio Management & Projects

Senior Manager Value Chain Transformation



Ulf Venne

VP Enablement, Solutions Consulting and Rev Ops Everstream Analytics

- Supply chain risk management
- Sales







VP Enablement, Solutions Consulting and RevOps

Sales Director EMEA

Supply Chain PMO Germany

As an integrated energy technology company

we support our customers along the energy value chain



Low- or zero-emission power generation

- Gas Services
- > Siemens Gamesa

Transport and storage of energy

> Grid Technologies

Reducing GHG emissions and energy consumption in industrial processes

> Transformation of Industry

Our mission in Procurement: Delivering value along the supply chain to power progress for the business





€ 15 bn¹

Annual purchasing volume



> 2,900

Procurement employees



 \sim 25,000²

supplier around the globe



Commodities managing direct & indirect materials / services, projects and services



Approx. 850 people in strategic procurement



solutions

1: FY24 Total SE, without SGRE

2: yearly PVO >10k

Our Supply chain is constantly being challenged by different external supply market factors





Market price developments



Geopolitics



Regulatory requirements

Peaks from the pandemic have eased-Supply market volatility now triggered by new supply market factors, e.g.

- Energy transition and EU green agenda pushing demand for raw materials such as copper and Iridium
- Logistic cost increase caused by red sea crisis/ middle east conflict
- Labor costs reflecting "war for talents"

World dynamics are impacting the balance of power and global trades

- > US election
- Russia/ Ukraine war
- > Trade wars/ Protectionism
- > Risk of China-Taiwan escalation
- Red sea crisis/ middle east conflict

Regulatory requirements are affecting our supplier portfolio, costs and product specifications

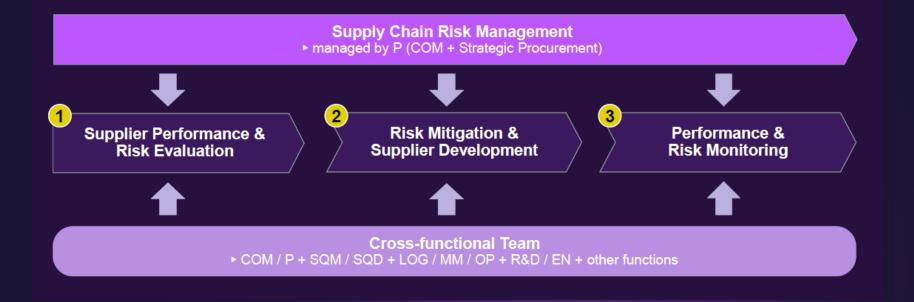
- Net-Zero Industry Act (NZIA)
- Carbon Border Adjustment Mechanism (CBAM)
- Critical Raw Materials Act (CRMA)
- PFAS regulation

Supplier risk Management is key to minimize negative cost, quality and business impacts



6







1 | New US administration- Navigating through the new "tariff jungle"

Building strong network with internal stakeholders & x-functions

Keeping the
Procurement
community informed
about the latest tariff
announcement to
take the right actions



Close collaboration with our external partners

Assessing potential risk exposure & taking actions

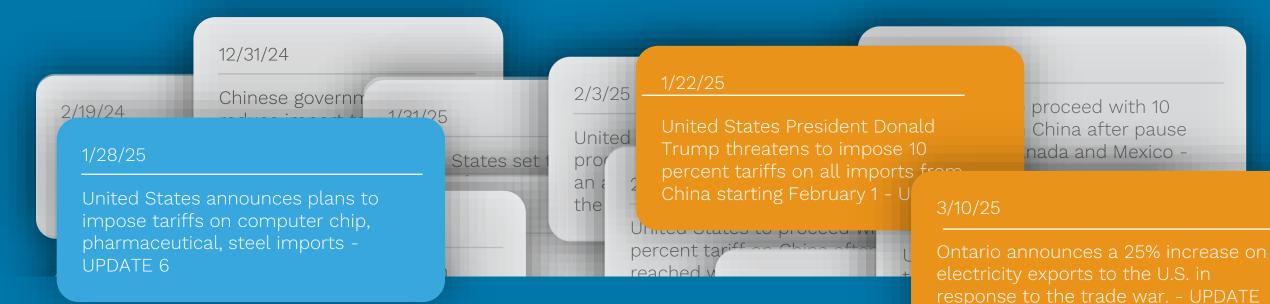
2 | Reacting fast when incidents occur

Spain/ Portugal Power outage

India/ Pakistan escalation

Proactive consultation with impacted suppliers to assess any potential supply chain disruption

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Trade regulations are changing constantly



Our vision: End2end Supply chain resilience



Generating synergies

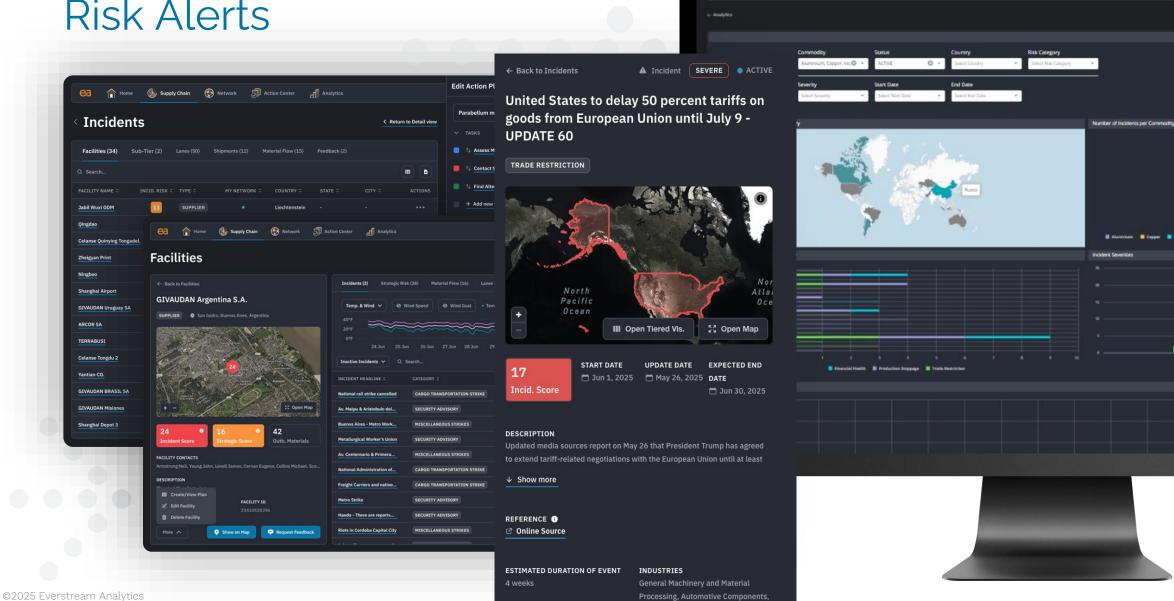
Building the foundation

End2end Supply chain resilience

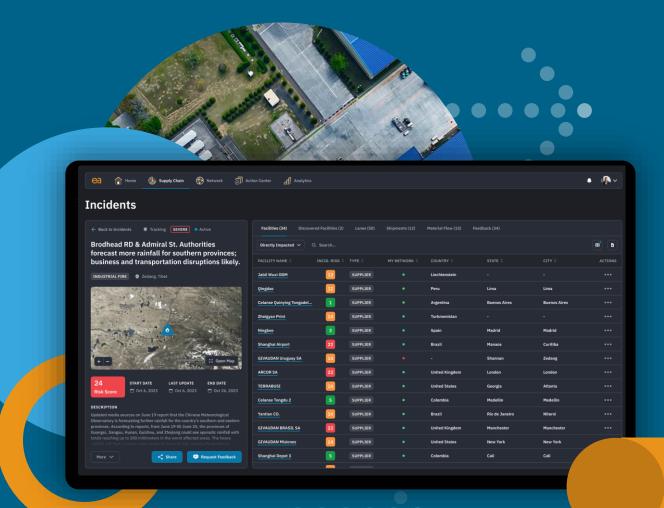
- Grow N-tier transparency
- Scenario modelling
- Al guided risk Management & End2end connectivity
- Supplier view vs. Product view

EVERSTREAM PLATFORM

Risk Alerts



Car Manufacturing (OEM)



Questions

Visit **Everstream** at **booth #B16** to see how AI-driven risk management, predictive analytics, and human intelligence help you build a more resilient and agile procurement strategy.

For more information about risk technology, visit **everstream.ai**

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