

# Real-time Supplier Data

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We structure the world's supplier information.

Some of our customers

**kerkhoff**  
CONSULTING

**tesa**

**DMG MORI**

**Deloitte.**

 **BOSCH**

**SPORT  
2000**

*KraussMaffei*

# AI-driven supplier discovery solution



## Supplier Discovery

Find relevant suppliers worldwide in real-time using the latest technology and smart live search



## Analyse & Compare

In-depth market information and transparent supply chains help you make the right decisions



## Collaborate & Manage

Standardised workflows simplify your processes and provide secure and complete documentation.

**matchory**

CATEGORY > CATEGORY > CATEGORY

### SMART SEARCH RESULTS

COMPANY	MATCHSCORE	PRIORITY
<b>Manufacture</b> manufacture.com Germany	89%	A
<b>Manufacture</b> manufacture.com Germany	89%	A
<b>Manufacture</b> manufacture.com Germany	89%	A
<b>Manufacture</b> manufacture.com Germany	89%	A

**120.000PC / YEAR**

**MANUFACTURING PROCESS**  
CASTING

**DELIVERY COUNTRIES**  
GERMANY GREAT BRITAIN


**AREA OF APPLICATION**  
POWERTRAIN CNC MACHINERY  
AUTOMOTIVE

**CERTIFICATES**  
ISO 9001

MISSION

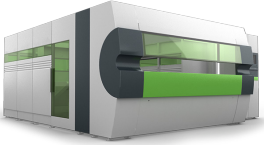
# Perfect supplier proposals for complex sourcing requests

Company 1




Asynchronous Motor Extruder Maindrive  
12.000 pc/ year  
CCC CE UL  
Europe China  
Liquid Cooled 125 -1.000 kW

Company 2



Machine Enclosure Machine Housing  
1000 pc/ year  
CE ISO 9001  
Europe Asia  
Sheet Metal Welding Punching

Company 3



Casting Parts Castings  
7000 pc/ year Ductile Iron  
ISO 9001 GGG40  
Europe  
Ductile Cast Iron Handforming

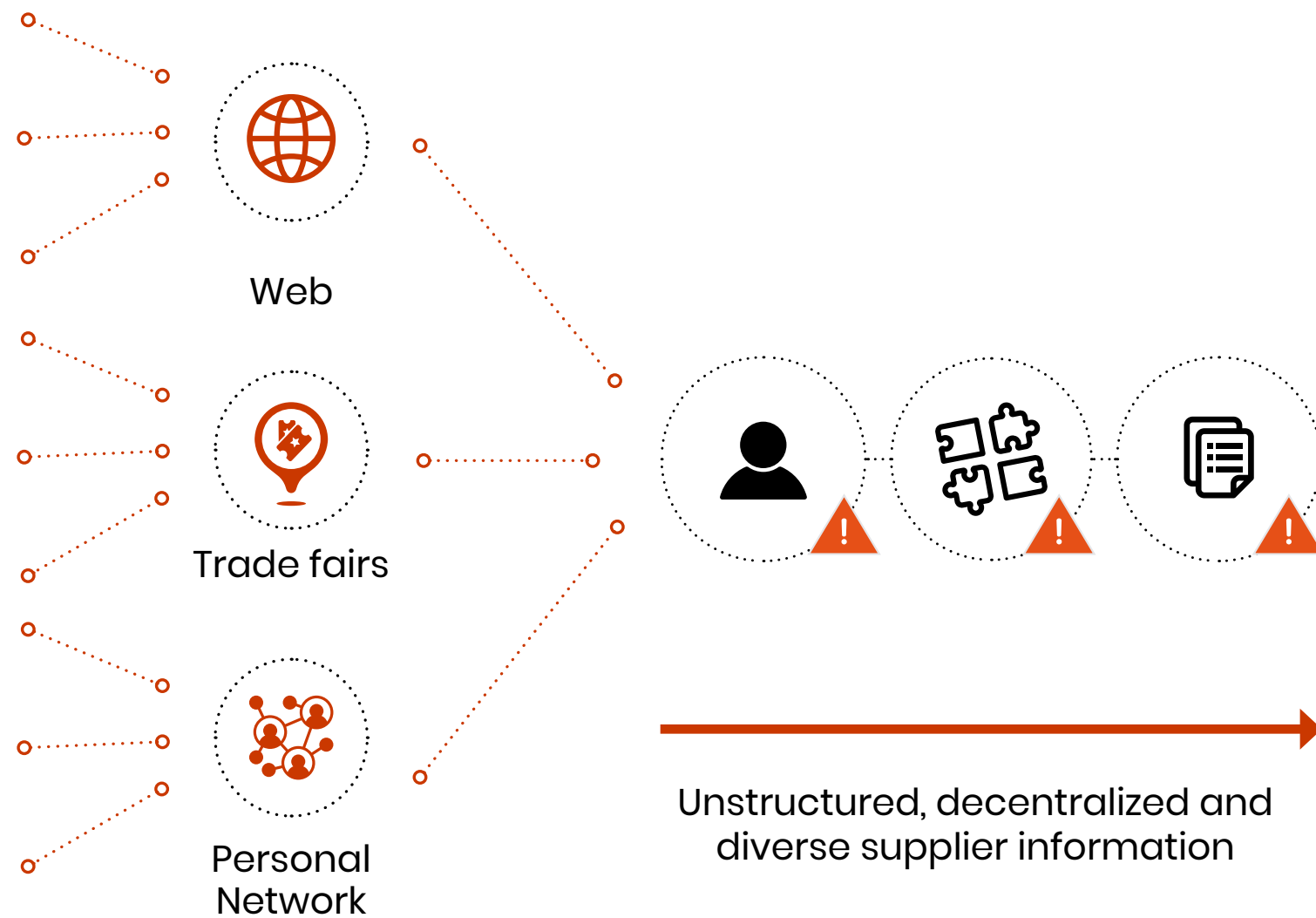


## Supplier requirements:

- Quality
- Resilience
- Reliability
- Cost-efficiency
- Sustainability
- Flexibility
- Trustworthiness
- Experience
- etc...

PROBLEM

# Millions of buyers organize their supplier data manually



 **24h**  
to find suitable suppliers

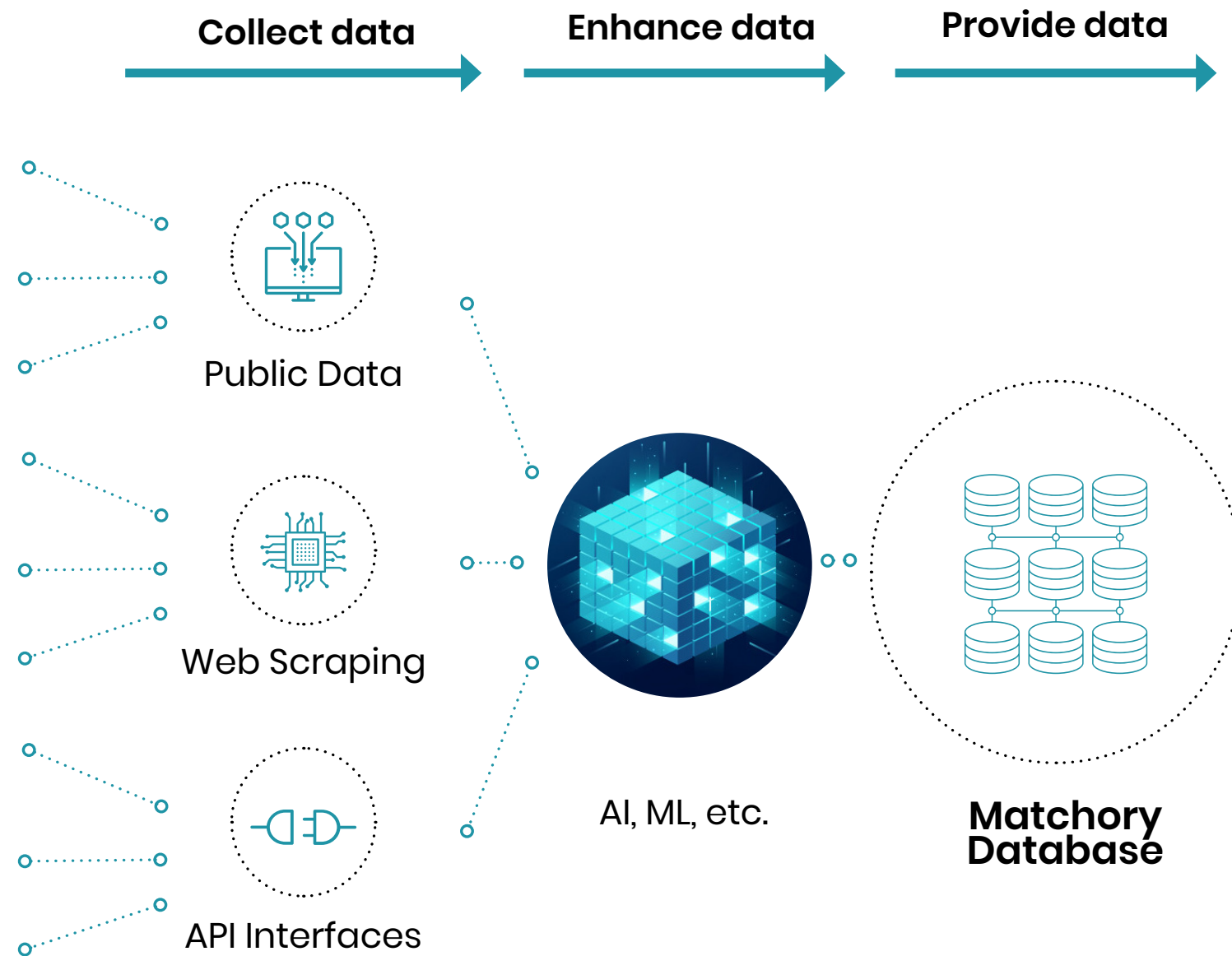
 **< 1%**  
of available data points are taken into account

 **Supply problems**  
e.g. Chip & Corona crisis, Ukraine conflict

 **Financial, ethical, ecological and social risks**  
Due to low transparency about suppliers

SOLUTION

# Providing buyers with structured real-time supplier information



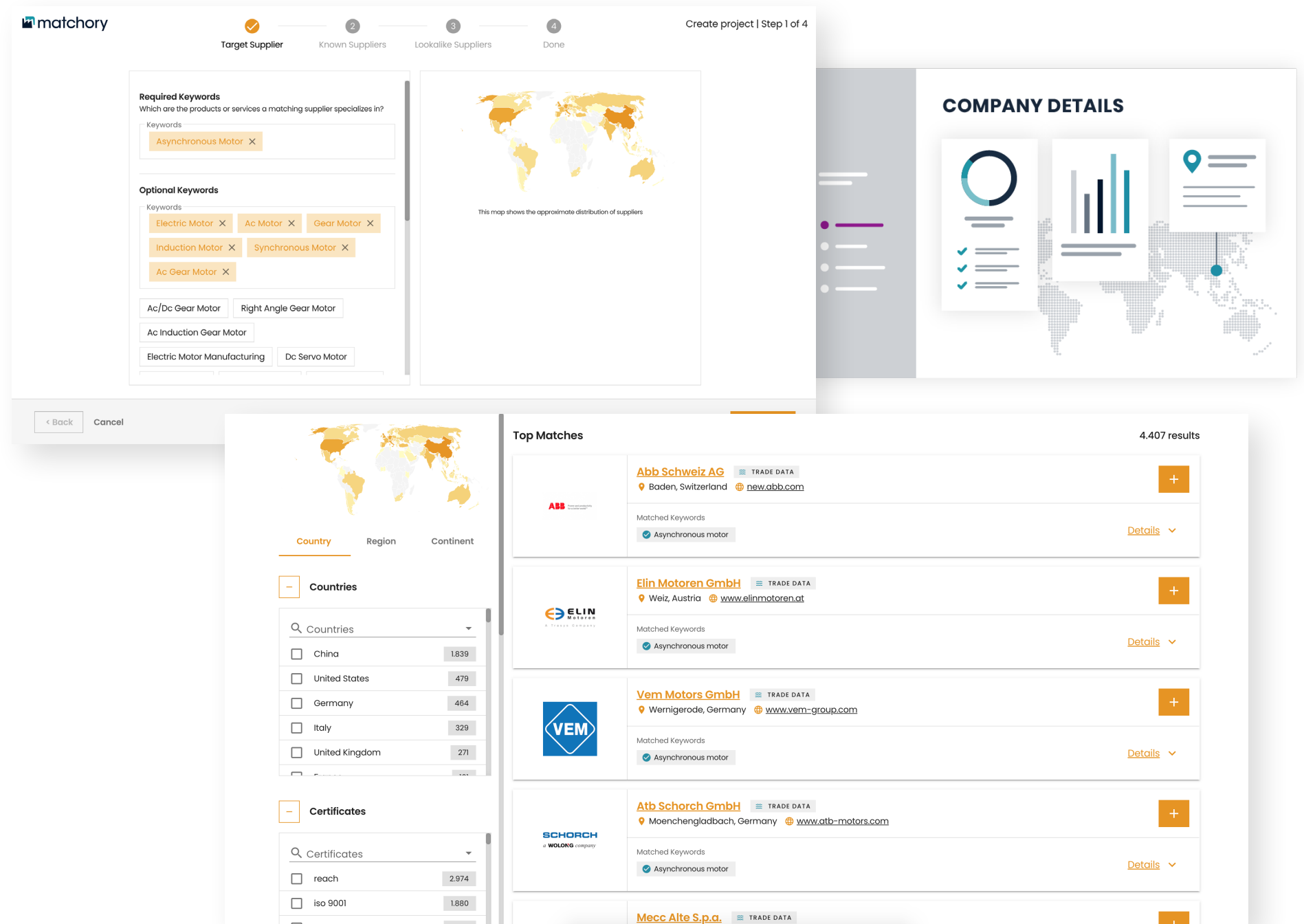
**5min**  
to find suitable suppliers

**100%**  
of available data points are taken into account

- ✓ **Flexible reaction to delivery problems**  
Find supply solutions with realtime data
- ✓ **Risk mitigation**  
Increasing supply chain transparency

# 10m+ structured data profiles: Identify and evaluate suppliers worldwide

- 1 Production requirements**  
Defines requirements with relevant keywords
- 2 Global supplier analysis**  
Our software identifies all relevant suppliers
- 3 Supplier pool**  
Get your individual supplier pool with multiple filter options
- 4 Supplier selection**  
Manage suppliers and streamline your workflows



# Market leaders use our automated sourcing solution

matchory Dashboard Livesearch Projects

Electric Motor 3 suppliers selected Add selected suppliers to Longlist

Show companies with websites only

Search within results...

Filter by country 3 countries selected

- Germany (11)
- Italy (93)
- China (42)

Primary Keywords 3 Keywords selected

- Induction Motor (354)
- Threephase Motor (254)
- Asynchronous Motor (234)

Sort by customer Select customers

Sort by certificate Select certificates

Supplier Pool 376 / 425 results

- SIEMENS Siemens LTD Germany, Nuernberg
- ABB ABB Group Switzerland, Zurich
- ELIN Elin Motoren GmbH Austria, Weiz
- MARELLI Marelli Motori S.P.A Italy, Arzignano
- EMOD Emod Motoren GmbH Germany, Salzschirf
- MENZEL Menzel Elektromotoren GmbH Germany, Berlin
- SCHORCH ATB Schorch GmbH Germany, Mönchengladbach
- WOLONG ATB Austria Antriebstechnik AG Austria, Vienna

up to **300x** faster

**90%** mitigated risks

Up to **35%** cost savings through prevented supply chain failures

## Some of our customers



POTENTIAL

# Smart dashboard accelerates the right purchasing decisions



## Holistic overview

Centralized supplier dashboard brings together all relevant data



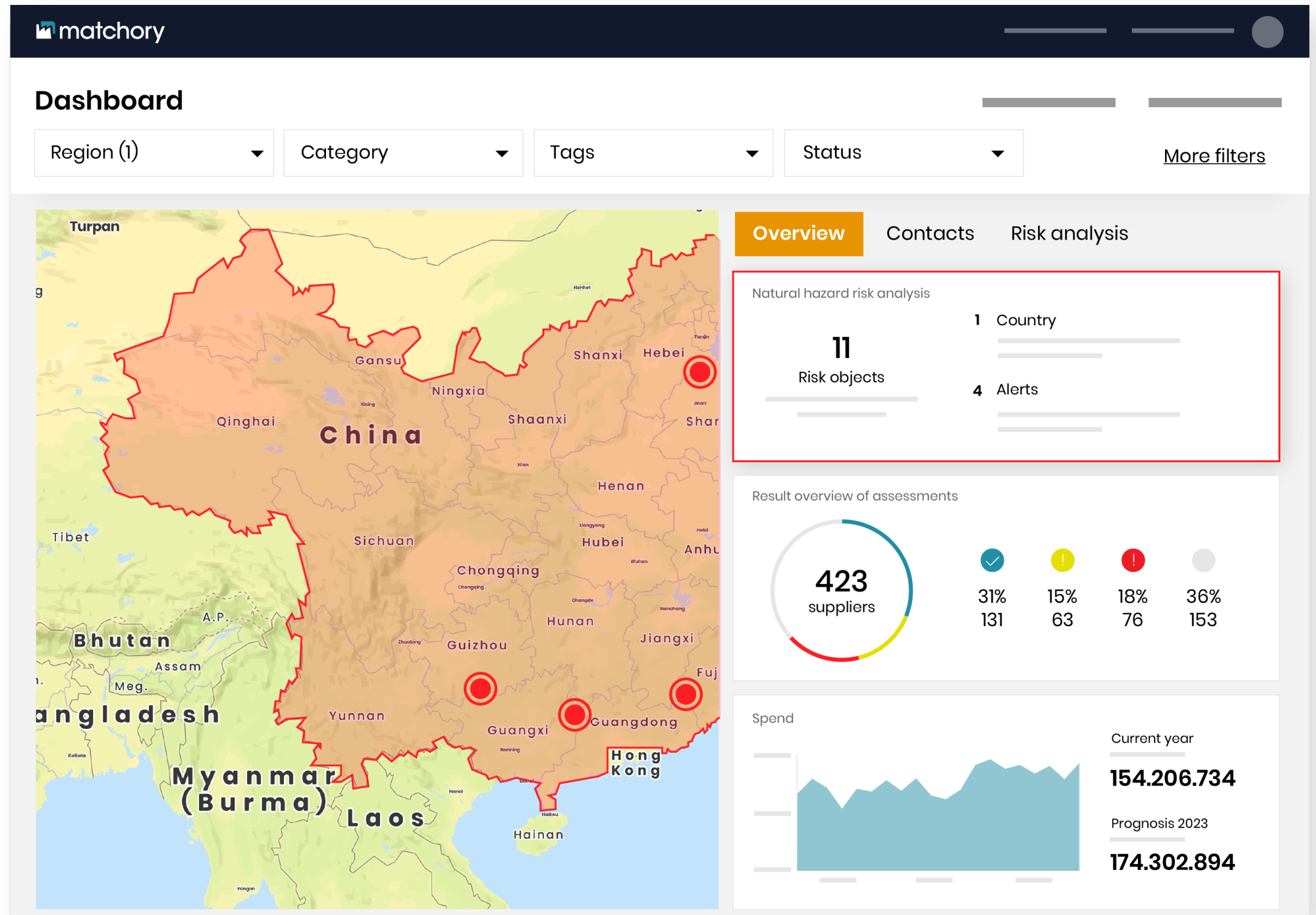
## Real-time data

Instant data offers full flexibility and evaluation



## Quick reaction

Respond quickly to changing environments

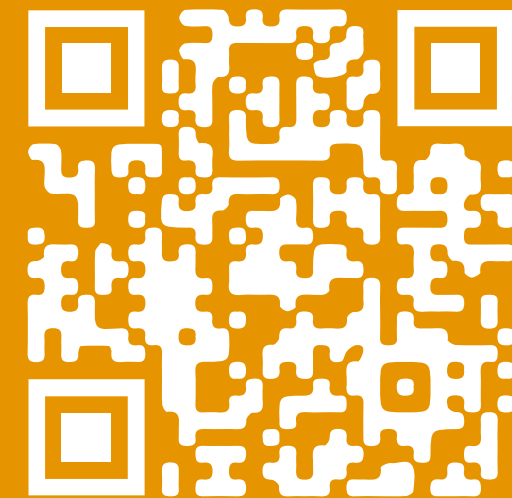




# Thank you!

 **matchory**  
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**Contact me!**  
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LinkedIn