



Real-time Supplier Matching

Search through all relevant global suppliers in one database

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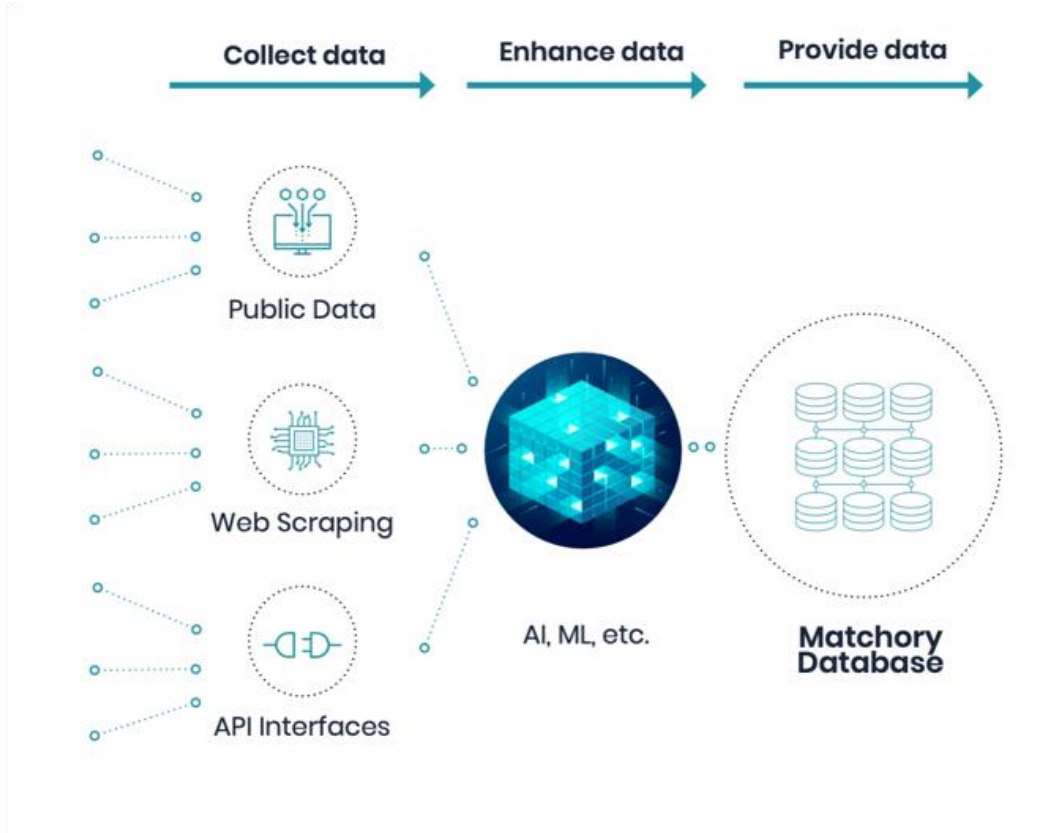
PER MANUAL SOURCING CASE



+24h **time-to-result**, due to manual sourcing

<1% of **suppliers considered**, due to decentralized data storage

low **transparency** and **flexibility** in supplier discovery



PER AI SOURCING CASE

<5min **time-to-result**, due to automated AI supplier matching

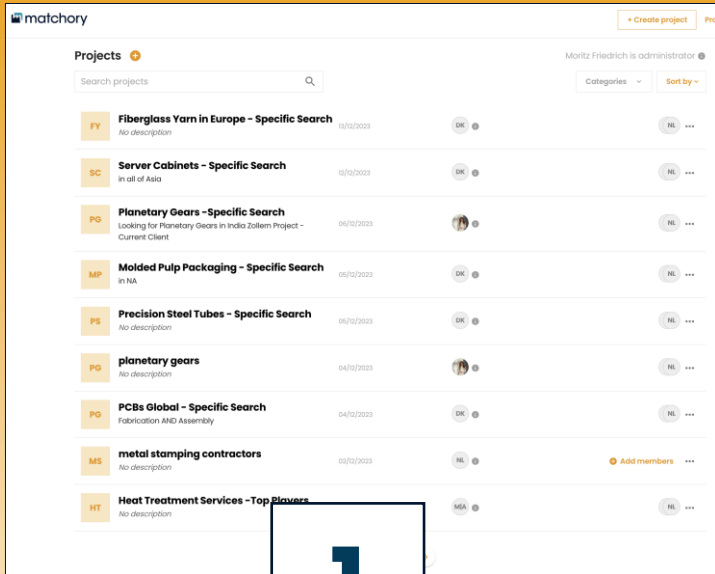
100% of **relevant industry suppliers** considered, due to central data storage

high **transparency** and **flexibility**, due to rich data availability and cross-divisional communication



"With Matchory, we saved up to 17% of production costs when negotiating with suppliers" -T. Rickermann (CPO)

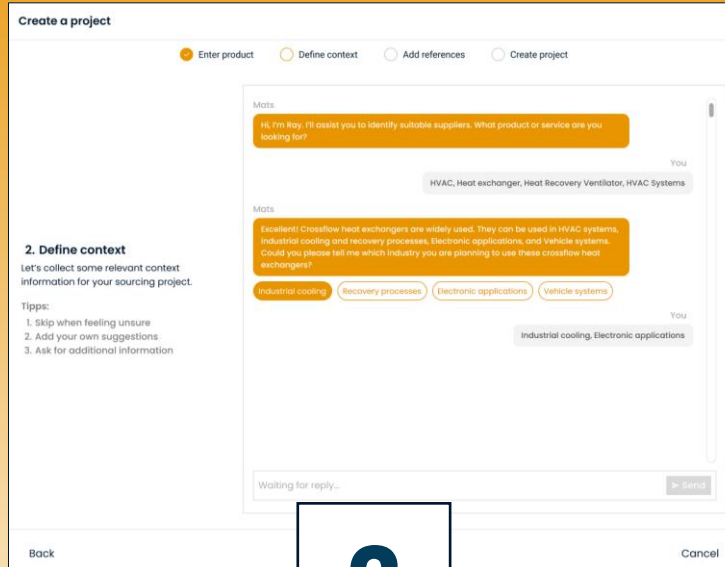
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1

Collaborative sourcing projects

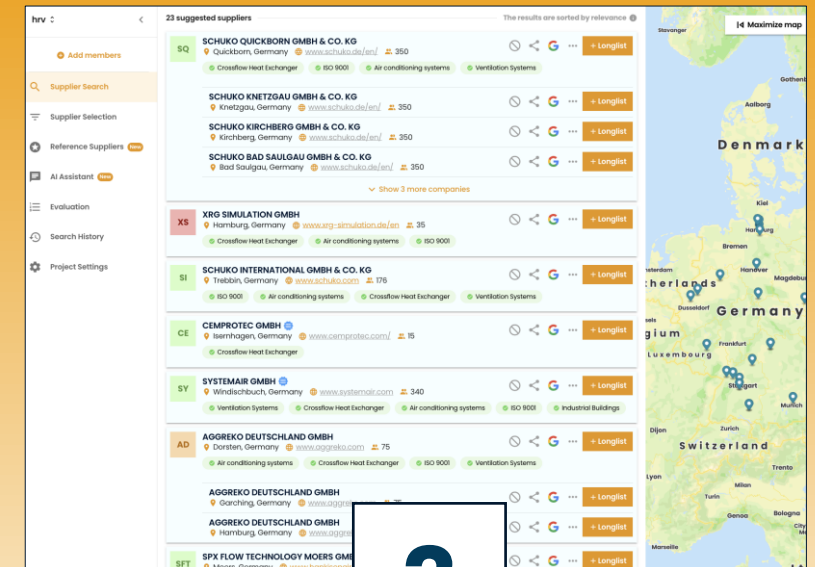
Discovered suppliers can be saved and processed in collaborative projects.



2

AI-guided project creation

Generative AI helps the user to define search criteria for sourcing case.



3

Automated supplier matching

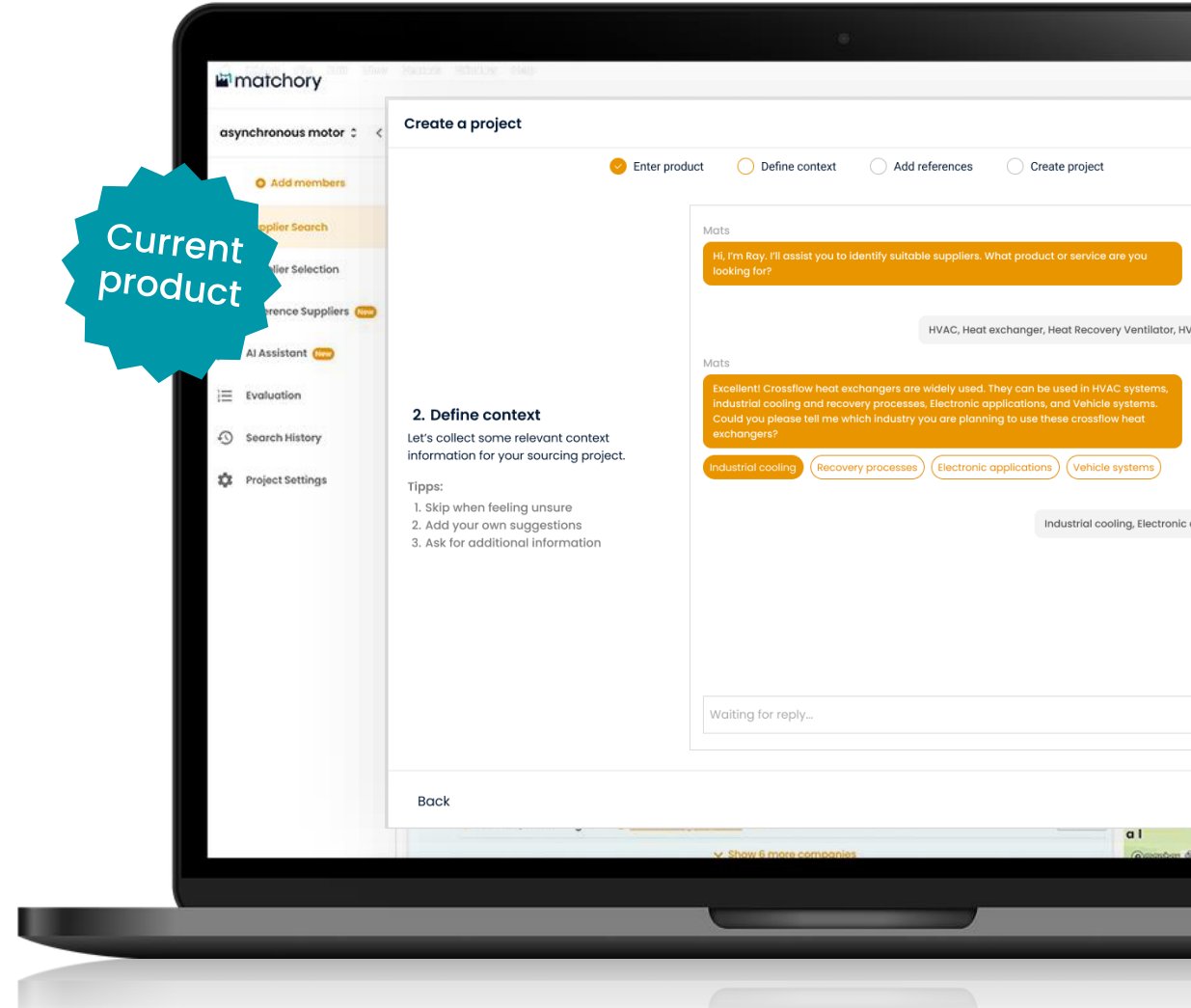
The most relevant suppliers are identified and displayed in a list that is sorted by relevance.

	1. Manual Manual research and subjective decision making	2. Automated Current product Semi-automated projects and data driven comparison	3. Autonomous Vision Data driven decisions based on internal & external data sources
Technology used	Public, unspecific search engines	Specialized supplier search engine	Data-driven recommendations
Time-to-result	20-40 hours	A few minutes	Proactive suggestions
Time-to-longlist	+24 hours	4 working hours	No manual action involved
Evaluation capacity	20 – 100 suppliers	97% of global suppliers	100% of global suppliers
Savings potential	-	Up to 17% cost savings	Unknown
Data storage	Decentral	Central	Fully integrated
Data updates	Manual	Regular	Continuous
Responsiveness	Weeks	Days	Seconds

The envisioned **development of supplier scouting** to support supply chain resilience, agility and digitalization.

Combining **generative AI** with **Matchory's database** allows buyers to tap into untouched market knowledge

1. Contextual understanding of generative AI
2. Leveraging LLMs & AI to strengthen data foundation
3. Automations identifying supplier patterns for match making

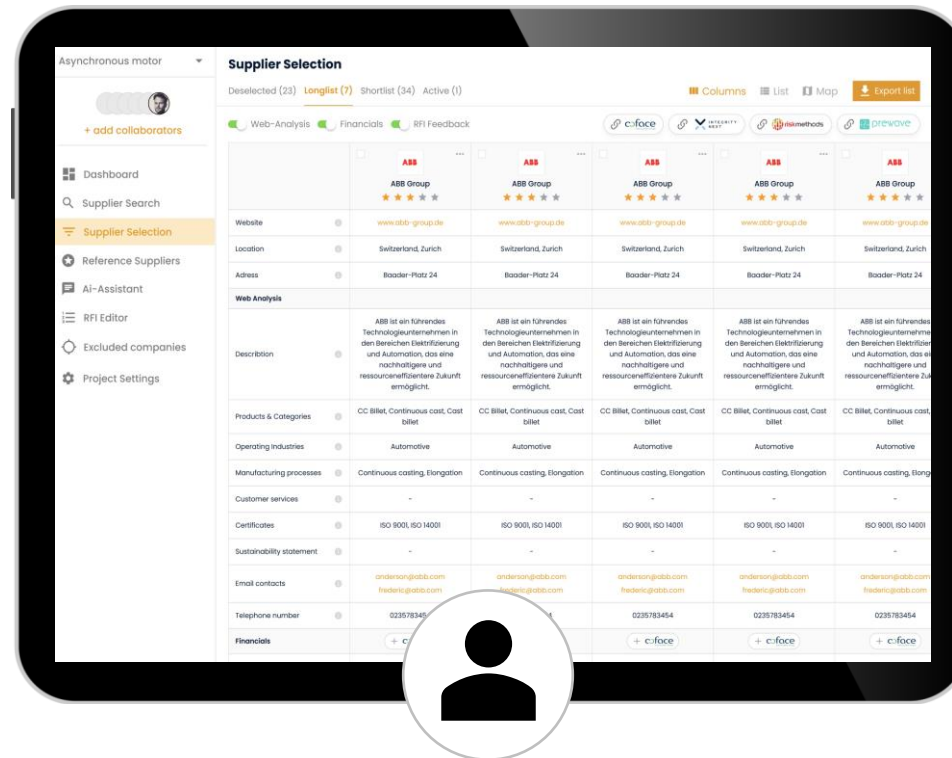




Bring your own Data

- Upload of existing supplier base
- Internal supplier data
- Process-related structures
- Long-term strategies for supply chain optimization

User Interface



User is in full supplier pool control via central user Interface

Vision



Global Database

- Benefits & Risks
- Regular enriched supplier information
- Alternative supplier suggestions
- Instant Supplier Discovery
- API delivers updated information to existing supplier pool

Visit us at booth S07 and run your own scouting event!

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